

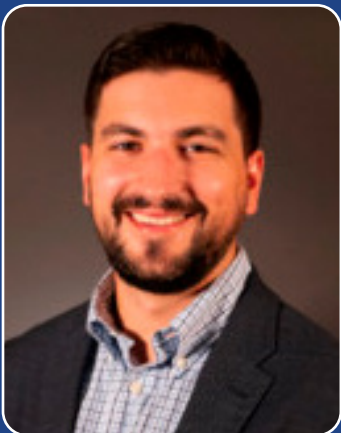


EMPOWERING
employees to do their
best work and become
their best self





Current Employees



"NuGrowth has given me numerous opportunities to learn in a variety of industries and practice areas to develop my knowledge and skills. Pairing this with the training provided has helped me execute and be effective by developing good habits and seeking to understand others."

—Phil Dumas, Director of Operations



CAREER PATH

Phil Dumas was hired at NuGrowth Solutions in September 2014 where he did inside sales for an organization that targeted retail, education, and religious organizations with a web-based maintenance software and helped grow the team to 4 individuals with success. He also worked for an engagement that specialized in IT and another that was a leader in automotive advertising. In just 5 years he has been promoted to a Sales Coach, Account Manager, and now in his new role he serves as Director of Operations for all of NuGrowth Solutions clients.



"NuGrowth is a place where culture matters. We are continually training on our day-to-day job skills but just as important, we work on becoming self-leaders in work and in life whether that role is a spouse, parent, friend, teammate, or colleague. I never dreamed that who you are would be as important as what you do. From day one we are taught what it means to serve and are empowered to do so."

—Brian McCann, Director of Sales Support



CAREER PATH

Brian McCann was hired at NuGrowth Solutions in July 2013 where he did inside sales for an organization that was one of the first in its space to provide text message capabilities to healthcare offices. He also worked in the IT industry with clients that provided email security solutions, master data management, and data center services. In just 6 years Brian has been promoted to a Sales Coach, Sales Manager, and now in his new role he serves as a Director of Sales Support where he trains all outreach team members and ensures they have what they need to be successful in market.



"NuGrowth has helped me grow professionally and personally in a very short amount of time. I have been given the opportunity to build rewarding relationships with companies and people across different industries and build upon the methodologies I am being taught on an ongoing basis. NuGrowth has taken to the time to invest in me and my goals, and I am excited to continue to invest in the future of the company as it grows."

—Emily Osborne, Market Segment Manager

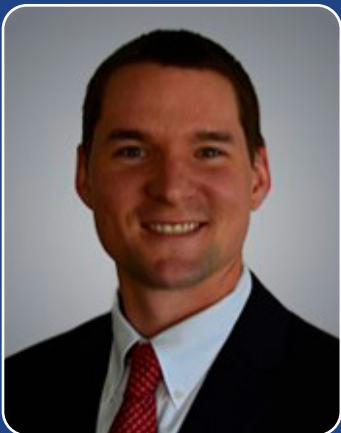


CAREER PATH

Emily Osborne began her journey at NuGrowth in May 2017, shortly after graduation from Ohio University. She began as an inside sales executive for an engineering and architecture firm that targeted the retail, grocery, and restaurant industries. Under Emily's outreach, NuGrowth became a trusted partner for this engagement and played a major role in growing new client retention. In 3 years, Emily has been promoted to Sales Coach, and is now the Market Segment Manager for the Retail/Hospitality industries where she helps define and execute strategy on a day-to-day basis.



Former Employees



"NuGrowth Solutions is truly a one-of-a kind opportunity for anyone serious about a sales career. I started out as a raw sales talent at NuGrowth Solutions and quickly learned the RIGHT WAY TO SELL from the leadership team and the treasured training curriculum provided by NuGrowth. As with everything in life, you get out what you put in. NuGrowth taught me the invaluable lessons required to advance my career. I'm forever thankful for that."

—Andrew Grunder, former NuGrowth employee



CAREER PATH

One of the best things about the NuGrowth organization is the range of industries that your fortunate enough to be exposed to. During Andrew's time, he was blessed to immerse himself in logistics, manufacturing, software, industrial services, consumer products, technology, business services and many other industries. In fact, the variety of industries equipped him perfectly for the next step in his journey. Andrew now works for a Fortune 100 business and sells corporate card programs to the same variety of industries that NuGrowth helped him navigate when he first started.



"NuGrowth provided the training and culture that made me into a top tier sales and marketing professional. Whether you want to admit it or not, these foundational skills are most often prerequisites for success in any highly sought after business position. In my time at NuGrowth, I was not only able to hone the tactical skills necessary to succeed in business development, but they also helped me develop an emotional awareness I have leveraged to make decisions that set my team and company up for success."

— Kyle Vanderhoff, former NuGrowth employee



CAREER PATH

NuGrowth armed Kyle with the skills, knowledge, and general business acumen to be successful both personally and professionally. At almost no other company will you get exposure to so many different industries and such a wide array business challenges. Kyle's career at NuGrowth not only opened doors he never thought possible, but ensured he was a step ahead on day one of his new position as Manager of Business Attraction within the Economic and Business Development Team at American Electric Power.

ABOUT US

Located in Columbus, Ohio NuGrowth Solutions is an outsourced sales and marketing organization dedicated to helping companies grow through professionally persistent market outreach and strategic territory management.

We maintain a culture that inspires innovation and celebrates success. Our culture is about making a positive impact in each client interaction every day. The people who thrive on our team are passionate about learning, committed to serving, competitive and accountable. They are good listeners committed to individual success, while contributing to the team.

If that sounds like you, call or email our Human Resources team!

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